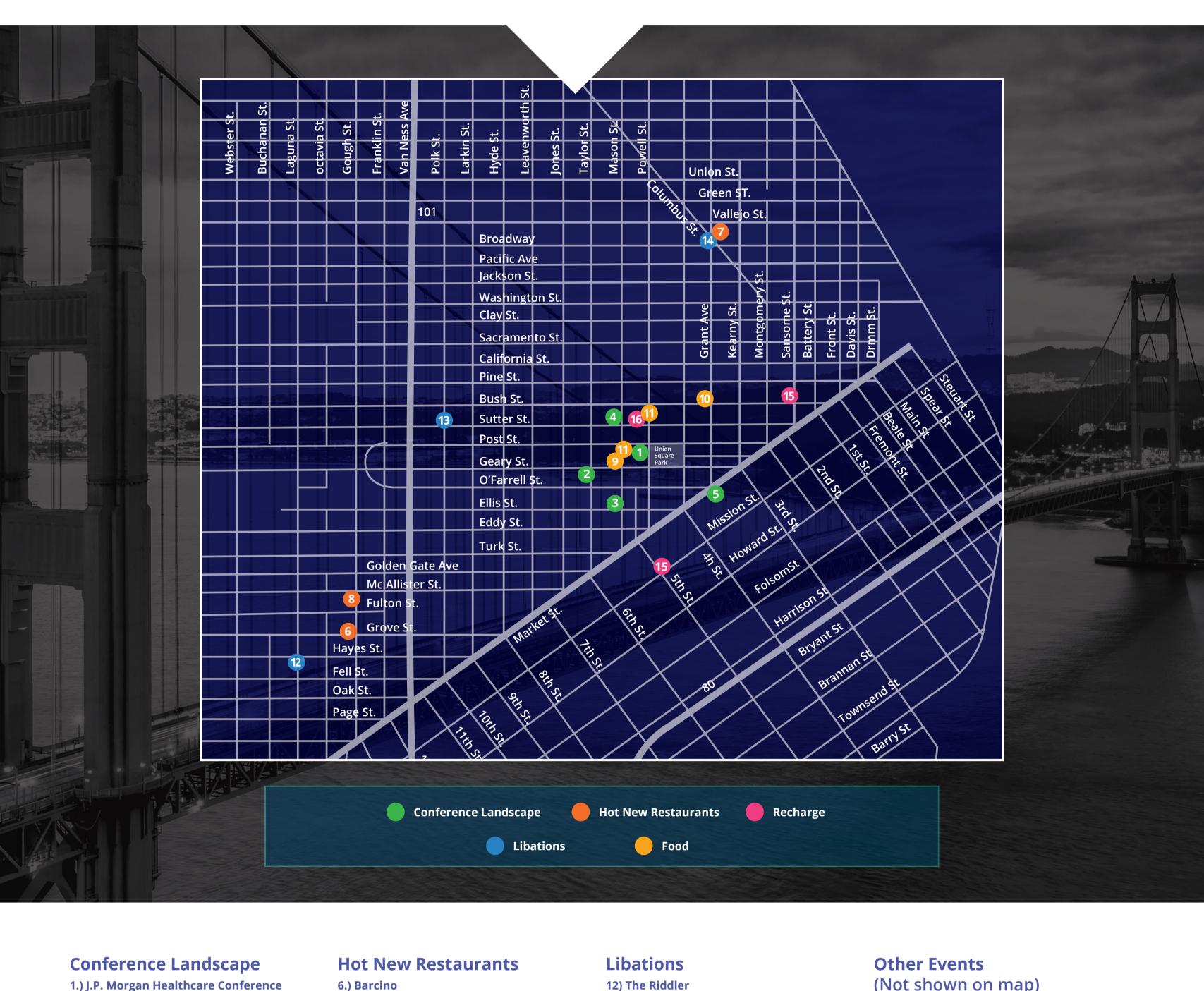
# J.P. MORGAN HEALTHCARE CONFERENCE

2018 SURVIVAL GUIDE



2.) Biotech Showcase January 8-10 Hilton San Francisco Union Square (333 O'Farrell St.) #BTS18

January 8-11 Westin St. Francis Hotel (335 Powell St.)

3) MedTech January 8-10

Parc 55 San Francisco - A Hilton Hotel (55 Cyril Magnin St.) #DIGIMEDSHOW **4.) RESI** January 9th

Marines' Memorial Club & Hotel (609 Sutter St.) **Ianuary 6-7** 

Four Seasons Hotel (757 Market St.)

5.) East/West CEO Conference

(1224 Grant Ave) Opened August 2017 Omakase-style sushi

Spanish tapas and paellas

Opened August 2017

Japanese/Italian fusion

8.) Robin (620 Gough St.) Opened July 2017

(399 Grove St.)

7.) Pesce e Riso

**Food** 

9.) David's Delicatessen Best morning-after breakfast (474 Geary St.)

10.) Café de la Presse

Best place for a business lunch (352 Grant Ave.) 11.) Lori's Diner

Best late-night food (336 Mason St. and 500 Sutter St.)

13) Rusted Mule

Corporate cocktail bar (1217 Sutter Street) Open until 11 pm Sunday, 12 am Monday/Tuesday, 1 am Thursday, 2 am Friday/Saturday 14) Cold Drinks Bar at China Live Swanky secret scotch bar (664 Broadway)

Champagne bar

No reservations

(528 Laguna Street)

Open until 10 pm Tues-Thurs, Sundays.

Open until 11 pm Friday-Saturday

Open until 10 pm Sunday-Thursday, midnight Friday-Saturday Recharge

15.) Blue Bottle Coffee Best coffee that isn't Starbucks (115 Sansome St. and 66 Mint St.) 16.) Starbucks Best Starbucks that isn't packed

(462 Powell St.)

Ramp Up

January 9 Golden Gate Park **FOG Design+Art fair** lanuary 11-14 Fort Mason Center

**Sillicon Valley Auto Show** 

(150 W San Carlos St, San Jose)

Free-Day at SF Botanical Garden

San Jose McEnery Convention Center

January 4-7

(Landmark Building C, 2 Marina Blvd.)



#### SAN FRANCISCO To book hotels, Fly into try (in order): **OAK** instead • Union Square



fewer delays Avoid bridge traffic after

4 pm

of SFO for

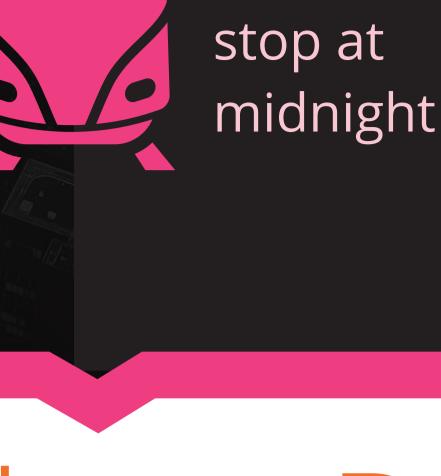
Network Like a Pro



• Fisherman's Wharf AirBnB • Berkeley Marina/Marin/ Oakland/Emeryville

• San Jose + CalTrain

BART trains



## PRIORITIZE MEETINGS IN ADVANCE Have a system for storing



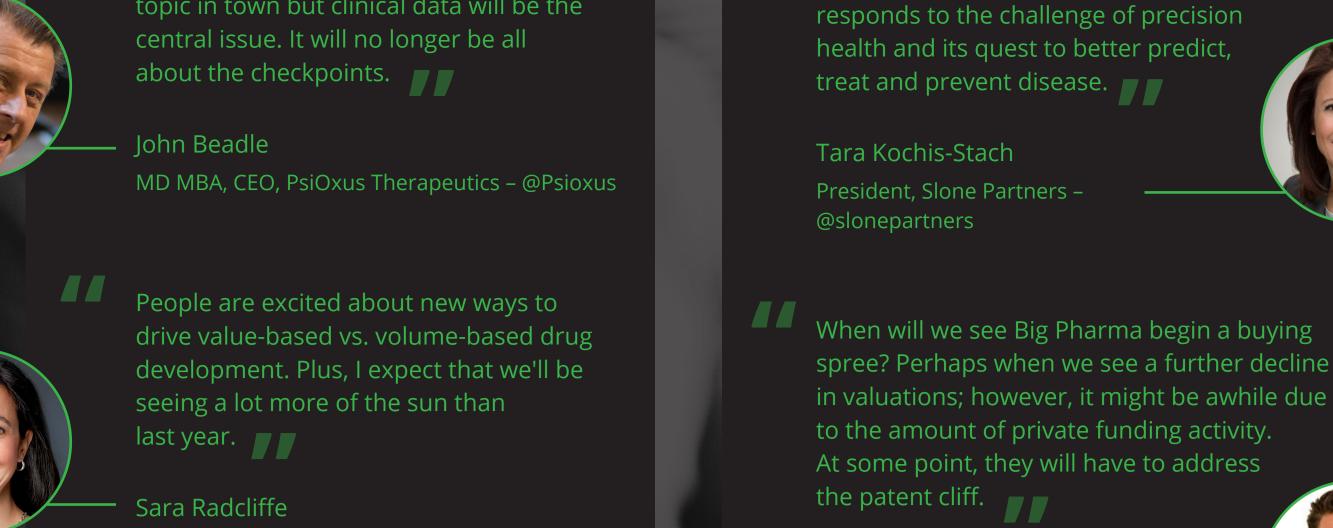
### **REINVIGORATING MEDTECH INNOVATION:** How can stakeholders address the capital and commercialization risk challenges? **HOSPITAL MERGERS AND ACQUISITIONS:** When done well, M&A can achieve valuable outcomes

BEFORE IPM

READ THESE REPORTS FOR IN-DEPTH

BACKGROUND ON TRENDING TOPICS





through acquisitions, while some sectors are working through painful restructuring processes. The question of which business models and which sectors will succeed has never been greater.

President, California Life Sciences Association

I expect to hear a lot about digital

biomarkers and big data and their

COO & President, Valtari Bio – @valtaribio

aggressively transforming themselves

Partner, Deloitte & Touche LLP – @DeloitteMnA

Large healthcare companies are

impact on health and disease.

(CLSA) - @CALifeSciences

Valerie Gionis

Phil Pfrang

**Umbrella** 

San Francisco averages

11 rainy days in January

**Energy Bars** 

because of hunger

sudden headache

Mints/Gum

Stay fresh through long

days, and offer them up

as a simple icebreaker

Days can be long, and

you don't want to crash

WHAT TO PACK:

Bridge Bank - @bridgebank JPM is always a fast-paced, news-heavy whirlwind - and this year promises more of the same. I'm looking forward to conversations about what to expect on drug pricing and corporate deals in year two of the Trump Administration. Rebecca Robbins

Rob Lake

SVP, Head of Life Sciences,

Business Reporter, STAT -

@statnews

#### want to get sick! **Ibuprofen Power Strip** The last thing you want Charge all your devices is to get sidelined by a

**Blister Band-Aids** 

(BEYOND THE BASICS)

Charger You'll be spending a long Pens go missing, and time on your feet; be people often need to Keep your phone juiced up prepared for blisters borrow one and help out colleagues

**Multi-USB** 

relationship with J.P. Morgan's investment team.

GET SOCIAI Share your insights from the meeting with #OverheardatJPM

4+ Pens

Jacket

January weather in

San Francisco gets chilly:

50-60 °F, 40 °F at night

**Hand Sanitizer** 

You'll likely be shaking

at once and make new

friends in the process

a lot of hands. Don't

Baker McKenzie. Brought to you by: CSIIFe® Sponsored by: Deloitte. WANT TO ATTEND THE CONFERENCE? Unfortunately, we can't help you. We don't have any affiliation with J.P. Morgan — we simply attend every year. In our experience, the best way to get invited to the conference is to build a